



AUSTRALIAN WHOLESALE PRODUCT GUIDE

dōTERRA®

Wellness Advocate Name

City,

Member #

Phone #

Email

Shipping Address

NOTE: This Price List regularly gets updated so please refer to the Price List on dōTERRAtools.com for the most up-to-date version.

QTY	CODE	ESSENTIAL OILS	DESCRIPTION	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL	
ESSENTIAL OILS - SINGLE OILS									
	49360004	ARBORVITAE		Known as the "tree of life", Arborvitae is majestic in size and abundant in unique benefits. Because of its natural preserving properties, Arborvitae prevents wood from rotting, which makes it popular in woodcraft and for preserving natural wood surfaces.	5 mL	\$45.33	\$34.00	24.00	\$
	30010004	BASIL		Basil has a warm, spicy, yet herbal aroma when diffused. Basil has a linalool content, making it an ideal application to enable feelings of calmness and centering when applied topically. Basil is commonly used in cooking to add a fresh, herbal flavour to meats, pastas and entrées.	15 mL	\$42.01	\$31.50	22.00	\$
	30790004	BERGAMOT		Bergamot is the most delicate of the citrus plants, requiring special climate and soil in order to thrive. Italians have used Bergamot for years for its calming aroma and to soothe and make skin feel fresher and smoother. It adds a fresh citrus taste to food.	15 mL	\$54.66	\$41.00	29.00	\$
	41040004	BLACK PEPPER		Black Pepper is best known as a common cooking spice that enhances the flavour of food.	5 mL	\$35.33	\$26.50	24.00	\$
	60203997	BLUE TANSY		Blue Tansy is an annual yellow-flowered Mediterranean plant found in northern Morocco. It contains chemical compounds recognised for skin soothing benefits and helping reduce the appearance of blemishes. It's perfect for massaging into skin with Fractionated Coconut Oil after a long day of work or intense exercise to aid the body in the natural recovery process.	5 mL	\$186.00	\$140.00	106.00	\$
	49350004	CARDAMOM		A close relative to Ginger, Cardamom is known as an expensive cooking spice. Native to Southeast Asia, Cardamom is added to traditional Indian sweets and teas for its cool, minty aroma and flavour.	5 mL	\$54.00	\$40.50	28.50	\$
	30020004	CASSIA		A close relative to Cinnamon, Cassia has a strong, spicy aroma that can be used in small quantities to transform any dish. Cassia can be used in cooking either as a replacement for Cinnamon in pies and breads or by itself in a myriad of entrées and desserts.	15 mL	\$38.67	\$29.00	20.50	\$
	49300004	CEDARWOOD		Known for its rich hue and warm, woody scent, Cedarwood has a grounding aroma that evokes feelings of spiritual and emotional wellbeing. Cedarwood is frequently used in massage therapy to relax and soothe the soul and body.	15 mL	\$30.00	\$22.50	14.50	\$
	41850004	CILANTRO		Applied topically, Cilantro is very soothing and cooling to the skin, and it adds a fresh, herbal aroma to any essential oil blend when diffused. Cilantro's culinary uses are endless, adding a flavourful twist to many dishes.	15 mL	\$41.67	\$31.25	28.50	\$
	30030004	CINNAMON BARK		Cinnamon is derived from a tropical, evergreen tree that grows up to 45 feet high and has highly fragrant bark, leaves, and flowers. Cinnamon has a long history of culinary uses, adding spice to desserts and hot drinks.	5 mL	\$41.33	\$31.00	28.00	\$
	30420004	CLARY SAGE		Clary Sage is a biennial or perennial herb that grows up to six feet in height. Clary Sage is known for its calming properties and benefits to the skin. Inhaling Clary Sage promotes feelings of relaxation, allowing for a restful night's sleep.	15 mL	\$78.00	\$59.00	41.00	\$
	30040004	CLOVE		Clove has been used for years in dental preparations, sweets, and gum for its flavour and ability to cleanse the mouth.	15 mL	\$24.33	\$18.25	16.50	\$
	60202960	COPAIBA		Derived from the resin of the copaiba tree, Copaiba oil is widely used in cosmetic products including soaps, creams, lotions, and perfumes. Copaiba is soothing and calming to the emotions, and can be applied topically combined with Fractionated Coconut Oil to promote the appearance of a clear, smooth complexion.	15 mL	\$69.00	\$52.00	39.50	\$
	30780004	CORIANDER		Coriander seeds have a high linalool content, which helps skin maintain a healthy looking complexion. Coriander's sweet, herbaceous aroma is both relaxing and uplifting, making it a good rotation oil to use in blends to add a fresh, herbaceous note.	15 mL	\$51.34	\$38.50	27.00	\$
	30050004	CYPRESS		Derived from the branches of the tall evergreen tree, Cypress essential oil has a fresh, clean aroma that's energising and refreshing. It is frequently used in spas and by massage therapists.	15 mL	\$26.67	\$20.00	18.00	\$

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	31590004	DOUGLAS FIR		Sustainably sourced from young trees in New Zealand, where it is a highly invasive species threatening the country's ecosystem. Douglas Fir are harvested to combat the environmental impact of the trees overtaking the land while providing a premium conifer essential oil.	5 mL	\$52.00	\$39.00	25.50	\$
	30060004	EUCALYPTUS		Eucalyptus oil has a distinct fresh, clean and calming scent, which makes it an ideal oil to diffuse or apply topically. It has cleansing properties that can be beneficial for the skin and for cleansing surfaces and the air.	15 mL	\$24.00	\$18.00	16.50	\$
	41290004	FENNEL (SWEET)		The history of Fennel use dates back to ancient times when Roman warriors were said to have consumed Fennel to make them strong and ready for battle. Fennel is best known for its distinct licorice aroma, taste and can be added to tea.	15 mL	\$28.68	\$21.50	15.00	\$
	30070004	FRANKINCENSE	 	Renowned as one of the most precious essential oils, Frankincense is highly sought after for its many uses. Its soothing and beautifying properties are used to revitalise the appearance of the skin.	15 mL	\$120.00	\$90.00	77.50	\$
	60201186	dōTERRA TOUCH™ FRANKINCENSE		dōTERRA Touch™ Frankincense comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	10 mL	\$90.67	\$68.00	44.00	\$
	30090004	GERANIUM		As an essential oil, Geranium has been used to promote the appearance of clear skin and healthy hair—making it ideal for skin and hair care products. The aroma helps promote a feeling of calm and balance.	15 mL	\$50.00	\$37.50	34.00	\$
	31630004	GINGER		Sourced from Madagascar, dōTERRA Ginger essential oil is derived from the fresh rhizome of the ginger plant—the subterranean stalk of a plant. A featured ingredient in many Asian dishes, Ginger has a hot, fragrant flavour when used as a kitchen spice.	15 mL	\$89.33	\$67.00	43.50	\$
	30100004	GRAPEFRUIT		Known for its energising, invigorating and uplifting aroma. Grapefruit is also renowned for its cleansing and purifying properties and is frequently used in skin care for its ability to promote the appearance of clear, healthy-looking skin.	15 mL	\$27.00	\$20.25	18.50	\$
	60208003	GREEN MANDARIN		From the unripe fruit of the mandarin tree, Green Mandarin essential oil is known to be soothing and uplifting when diffused and is renowned for its surface cleansing properties.	15mL	\$54.67	\$41.00	31.00	\$
	30410004	HELICHRYSUM		The name “Helichrysum” is derived from the Greek “helios” meaning sun and “chrysos” meaning gold, referring to the colour of the flowers. Also referred to as the Everlasting or Immortal Flower, Helichrysum is used in anti-aging products to help reduce the visible signs of aging to the skin.	5 mL	\$166.00	\$125.00	95.00	\$
	60203008	dōTERRA TOUCH™ JASMINE		dōTERRA Touch™ Jasmine combines Fractionated Coconut Oil and Jasmine absolute oil for gentle application and an uplifting aroma. Regarded as the “King of Flowers,” Jasmine is prized for its highly fragrant aroma, making Jasmine Touch ideal to use as a personal fragrance throughout the day.	10 mL	\$82.00	\$62.00	47.00	\$
	49290004	JUNIPER BERRY		Derived from the coniferous tree, Juniper Berry essential oil has a rich history of traditional uses and benefits. Acting as a natural cleansing and clarifying agent to the skin. Its woody, spicy, yet fresh aroma has a calming, grounding effect and is perfect for diffusion.	5 mL	\$40.00	\$30.00	21.50	\$
	30110004	LAVENDER	 	Lavender has been used and cherished for centuries for its unmistakable aroma. In ancient times, the Egyptians and Romans used Lavender for bathing, relaxation, cooking, and as a perfume.	15ml	\$37.33	\$28.00	25.50	\$
	60201210	dōTERRA TOUCH™ LAVENDER		dōTERRA Touch™ Lavender comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	10ml	\$27.00	\$20.50	13.00	\$
	30120004	LEMON		Lemon essential oil, with its powerful crisp uplifting scent, can be used as a natural cleaner throughout the home. As a flavour to food or water, Lemon provides a refreshing and uplifting citrus boost throughout the day and enhances the flavour of desserts and main dishes.	15 mL	\$18.00	\$13.50	12.50	\$
	30130004	LEMONGRASS		Lemongrass has a subtle citrus flavour and is used in Asian cuisine in soups, teas, and curries as well as with fish, poultry, beef, and seafood. Lemongrass has a strong, herbaceous aroma that gives you a sense of heightened awareness and positivity.	15 mL	\$17.33	\$13.00	12.00	\$
	30870004	LIME		Cold-pressed from the peel of fresh limes, dōTERRA Lime essential oil is refreshing and energising in both aroma and taste. Lime is known for its ability to uplift, balance and energise the emotions.	15 mL	\$22.67	\$17.00	15.50	\$
	60202033	LITSEA		This lemon-like essential oil is known for its cleansing properties. Diffuse during meditation to promote a cleansing, revitalising environment. Diffuse while working or exercising to bring a fresh stimulating aroma. Used in aromatherapy and meditation for feelings of balance and inspiration.	15 mL	\$47.00	\$35.00	24.00	\$
	60208001	dōTERRA TOUCH™ MAGNOLIA		Used in Chinese traditional health practices for hundreds of years, Magnolia is known for its emotional benefits along with a fresh and compellingly sweet aroma.	10 mL	\$54.67	\$41.00	31.00	\$

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	60201876	MANUKA		Manuka essential oil has a rich, spicy, herbaceous fragrance that can promote feelings of relaxation.	5ml	\$97.00	\$73.00	51.00	\$
	60204448	dōTERRA TOUCH™ MANUKA		dōTERRA Touch™ Manuka comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	10ml	\$126.00	\$95.00	72.00	\$
	30140004	MARJORAM		Also known as "wintersweet" or "joy of the mountains", Marjoram was known to the Greeks and Romans as a symbol of happiness. Marjoram has been used in culinary dishes, imparting a unique flavour to soups, stews, dressings, and sauces.	15 mL	\$54.00	\$40.50	26.50	\$
	30850004	MELISSA		Melissa officinalis, also known as lemon balm, received the name "Melissa" because of its sweet, fresh, citrus-like fragrance, which was known to attract bees (Melissa is Greek for "honey bee"). As one of our rarest and most expensive oils, Melissa has a wide range of benefits and uses. Melissa is used as a flavour in teas and ice cream as well as with some fish dishes.	5 mL	\$310.00	\$233.00	168.00	\$
	30160004	MYRRH		Ancient records show that Myrrh was deemed so valuable that at times it was valued at its weight in gold. It is also soothing to the skin – promoting a smooth, youthful-looking complexion	15mL	\$123.32	\$92.50	60.00	\$
	60202963	NEROLI TOUCH		dōTERRA Touch™ Neroli can be applied to pulse points throughout the day for an uplifting scent or used when you require a calming effect on the emotions.	10 mL	\$92.00	\$69.00	52.00	\$
	30180004	OREGANO		Oregano is one of the most potent and powerful essential oils and has been used for centuries in traditional practices. Oregano is a popular cooking spice. Oregano's aroma acts as an enhancer and equaliser in essential oil blends. Oregano should be diluted with a carrier oil when applied to the skin. dōTERRA Touch™ Oregano comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	15ml	\$42.33	\$31.75	29.00	\$
	60201208	dōTERRA TOUCH™ OREGANO		dōTERRA Touch™ Oregano comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	10ml	\$31.33	\$23.50	15.00	\$
	30890004	PATCHOULI		Easily recognised for its rich, musky-sweet fragrance, Patchouli is regularly used in the perfume industry as well as in scented products such as laundry detergents and air fresheners. It is often used topically to help reduce the appearance of wrinkles, blemishes, and minor skin imperfections and to promote a smooth, glowing looking complexion.	15 mL	\$61.34	\$46.00	33.00	\$
	30190004	PEPPERMINT		Peppermint is popular in countless forms and is frequently used in toothpaste and chewing gum for oral hygiene.	15ml	\$35.00	\$26.50	23.00	\$
	60201212	PEPPERMINT TOUCH		dōTERRA Touch™ Peppermint comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	10ml	\$27.01	\$20.25	13.00	\$
	31570004	PEPPERMINT BEADLETS		Experience a refreshing burst of Peppermint essential oil in a quickly dissolving beadlet, invigorating your senses with pure Peppermint essential oil.	125 Beadlets	\$22.00	\$16.50	11.50	\$
	60200687	PETITGRAIN		Petitgrain is widely used in the perfume industry, giving body sprays, fragrances, lotions, and colognes a fresh, herbaceous note that is popular among both women and men.	15mL	\$55.00	\$41.50	29.00	\$
	60208002	PINK PEPPER		A sacred tree to the Incans, Pink Pepper essential oil is distilled from the fruit of the pink peppercorn tree. Indigenous populations used all parts of the tree, including the pink peppercorn fruit.	5mL	\$44.00	\$33.00	25.00	\$
	60201194	ROMAN CHAMOMILE		Roman Chamomile grows close to the ground, reaching only up to a foot in height. It has gray-green leaves, flowers that resemble a daisy, and smells like apple. The plant has been nicknamed the "plant's physician" because it has positive effects on plants growing nearby.	5 mL	\$93.00	\$70.00	49.00	\$
	60203009	dōTERRA TOUCH™ ROSE		dōTERRA Touch™ Rose combines Rose essential oil, one of the most precious essential oils in the world with Fractionated Coconut Oil. Rose Touch can be used to moisturise the skin, reduce the appearance of skin imperfections and promote the appearance of an even skin tone and healthy complexion.	10 mL	\$146.00	\$110.00	83.00	\$
	30200004	ROSEMARY		Long revered by experts, Rosemary was considered sacred by the ancient Greek, Roman, Egyptian, and Hebrew cultures. Rosemary's herbaceous and uplifting scent is frequently used in aromatherapy and for flavouring foods such as stuffings, pork, roast lamb, chicken, and turkey.	15 mL	\$28.68	\$21.50	15.00	\$
	30210004	SANDALWOOD		Sandalwood is a name given to a class of fragrant woods that, unlike other aromatic woods, can retain their fragrance for decades. Sandalwood has a sweet, woody, uplifting aroma and is frequently used in meditation for its grounding effects.	5 mL	\$146.66	\$110.00	78.50	\$
	41860004	SANDALWOOD (HAWAIIAN)		Hawaiian Sandalwood has a rich, sweet, woody aroma that instils feelings of calmness and emotional well-being, making it a perfect oil to incorporate into massage or aromatherapy. Hawaiian Sandalwood can reduce the appearance of skin imperfections while providing an overall youthful-looking complexion.	5 mL	\$146.66	\$110.00	57.00	\$
	60203926	SIBERIAN FIR		Siberian Fir essential oil has a refreshing, woody scent that is known for its calming and relaxing aroma.	15 mL	\$36.00	\$27.00	20.50	\$

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	31610004	SPEARMINT		Spearmint is widely used in gums, lollies, and dental products for its minty taste, and to promote fresh breath. Its sweet, refreshing and cleansing aroma promotes a fresh and invigorating atmosphere when diffused. Spearmint is frequently used in drinks, and desserts.	15mL	\$63.00	\$47.00	32.50	\$
	60200689	SPIKENARD		Spikenard is commonly used in perfumes and relaxing massage oils for its woody, musty scent.	5mL	\$106.00	\$79.50	55.50	\$
	60202718	TANGERINE		The sweet scent of Tangerine essential oil provides an uplifting environment. Add it to your drinks for its citrus flavour, or diffuse for a fresh, tangy aroma.	15mL	\$29.00	\$22.00	17.00	\$
	30150004	TEA TREE		Tea Tree is best known for its cleansing properties and is composed of more than 90 different compounds. Tea Tree essential oil has limitless uses. doTERRA Touch™ Tea Tree comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	15ml	\$32.67	\$24.50	22.50	\$
	60201226	dōTERRA TOUCH™ TEA TREE			10ml	\$24.67	\$18.50	12.00	\$
	30220004	THYME		Familiar to most as a common seasoning, Thyme produces a potent essential oil. It is an excellent essential oil to add flavouring to meals.	15 mL	\$63.33	\$47.50	31.00	\$
	60208033	TURMERIC		As a key botanical of the traditional Ayurvedic practices of India, turmeric root and Turmeric essential oil have a long history that has inspired modern uses of turmeric today.	15 mL	\$54.67	\$41.00	31.00	\$
	30430004	VETIVER		A member of the grass family, is grown for many reasons. Vetiver has a rich, exotic, complex aroma that is used extensively in perfumes. Due to Vetiver's calming, grounding effect on the emotions, it is an ideal oil to use in massage therapy.	15 mL	\$74.00	\$56.00	43.00	\$
	30170004	WILD ORANGE		A stimulating and uplifting aroma, making it ideal for diffusion. Wild Orange essential oil can be taken daily in drinking water for a citrus burst of flavour or used on surfaces as a natural cleaner.	15 mL	\$18.67	\$14.00	12.50	\$
	31620004	WINTERGREEN		The main chemical component in Wintergreen, methyl salicylate, is used in topical creams and massage blends because of its soothing properties to the skin. When diffused, Wintergreen has a refreshing aroma that uplifts to enliven the senses.	15 mL	\$48.00	\$36.00	23.50	\$
	60207985	YARROW POM		Yarrow Pom is an expertly crafted proprietary blend of Yarrow essential oil and cold-pressed Pomegranate seed oil designed to be your everyday go-to blend for your morning and daily routine.	30 mL	\$186.67	\$140.00	106.00	\$
	30240004	YLANG YLANG		Derived from the flowers of the Ylang Ylang tree, Ylang Ylang has been used for centuries in religious and wedding ceremonies. In aromatherapy, Ylang Ylang is used to promote emotional wellbeing and is frequently used in luxurious hair and skin products for its scent and to restore beauty and lustre.	15 mL	\$76.00	\$57.00	39.50	\$
	31640004	FRACTIONATED COCONUT OIL		dōTERRA's Fractionated Coconut Oil is an all natural carrier oil that is completely soluble with all essential oils and is colorless, odorless, and will not stain or go rancid.	115mL	\$22.00	\$16.50	15.00	\$
ESSENTIAL OILS -BLENDS									
	31200004	AROMATOUCH®		dōTERRA's proprietary AromaTouch™ Massage Blend combines our essential oils of Cypress Leaf, Peppermint, Marjoram, Basil, Grapefruit and Lavender in a perfect blend which adds many important benefits to various massage techniques. For topical use.	15 mL	\$42.33	\$31.75	29.00	
	31010004	dōTERRA BALANCE™		The warm, woody aroma of dōTERRA Balance™, Grounding Blend, is a favorite blend of Spruce, Ho Wood, Frankincense, Blue Tansy, Blue Chamomile and Osmanthus with fractionated coconut oil. This blend is well known for its enticing fragrance. For aromatic and topical use.	15 mL	\$36.00	\$27.00	24.50	\$
	31020004	CITRUS BLISS™		Citrus Bliss™ Invigorating Blend merges the powerful essences of Wild Orange, Lemon, Grapefruit, Mandarin, Bergamot, Tangerine, and Clementine with a hint of vanilla to form this unique and harmonious blend to cleanse the air with properties and a fresh sweet scent. For aromatic and topical use.	15 mL	\$27.33	\$20.50	18.50	\$
	31720004	dōTERRA CHEER™		dōTERRA Cheer™ Uplifting Blend is a blend of citrus and spice essential oils which promotes feeling of cheerfulness and positivity when you are feeling down. Its sunny, fresh, optimistic aroma will brighten any moment of your day. Also available in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil. For aromatic and topical use.	5 mL	\$57.67	\$43.25	28.00	\$
	60201197	dōTERRA TOUCH™ CHEER			10 mL	\$35.00	\$26.00	18.00	\$
	60201196	CLARYCALM™ ROLL ON		ClaryCalm™ Monthly Blend for Women is a proprietary blend of CPTG® essential oils: Clary Sage, Lavender, Bergamot, Roman Chamomile, Ylang Ylang, Cedarwood, Geranium, Fennel, carrot seed, palmarosa and vitex. For topical use.	10 mL	\$41.00	\$30.75	28.00	\$

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	602088807	CLEARIFY™		Clearify™ is an aromatic blend of essential oils for an invigorating and refreshing aroma. Clearify includes Litsea essential oil which is a fresh stimulating aroma. Clearify™ also includes Tangerine and Grapefruit essential oils known to be uplifting to the senses, and Frankincense whose aroma promotes feelings of relaxation. Cardamom essential oil has aarming, spicy aroma.	15mL	\$77.33	\$58.00	36	
	3173004	dōTERRA CONSOLE™	 	dōTERRA Console™ Comforting Blend of floral and tree essential oils which provides a comforting aroma to promote feelings of essential wellbeing. Also available in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil. For aromatic and topical use.	5 mL	\$77.34	\$58.00	37.50	\$
	60201198	dōTERRA TOUCH™ CONSOLE			10 mL	\$51.00	\$38.50	27.00	\$
	3103004	DIGESTZEN™	 	DigestZen™ Digestive Blend takes advantage of well-established compounds in a proprietary blend of CPTG® essential oils. Anise, Peppermint, Ginger, Caraway, Coriander, Tarragon and Fennel, each have specific attributes which add to the overall feeling of satisfaction after eating. For dietary use. This convenient 10mL roll on combines DigestZen™ with fractionated Coconut oil. For topical use.	15ml	\$57.00	\$43.00	37.50	\$
	60201229	dōTERRA TOUCH™ DIGESTZEN			10ml	\$46.67	\$35.00	22.50	\$
	60200210	EASY AIR™	 	Easy Air™ is a remarkable blend of CPTG® essential oils including Laurel Leaf, Eucalyptus, Peppermint, Tea Tree, Lemon, Cardamom and Ravensara. Its pleasant aroma is perfect for night time diffusion. For aromatic and topical use. This convenient 10 mL roll on combines Easy Air™ with fractionated Coconut oil. For Topical use.	15ml	\$36.00	\$27.00	24.50	\$
	60201211	dōTERRA Touch™ EASY AIR			10ml	\$30.00	\$22.50	14.50	\$
	3104004	ELEVATION®		Elevation™ is the perfect blend for those moments when you need to be refreshed. Elevation incorporates Lavandin, Tangerine, Amyris, Ylang Ylang, Ho Wood, Osmanthus, Lemon Myrtle and Melissa blended flawlessly for an immediate result. For aromatic and topical use.	15 mL	\$66.00	\$49.50	45.00	\$
	3175004	dōTERRA FORGIVE™	 	dōTERRA Forgive™ Renewing Blend of tree and herb essential oils, help you discover the liberating action of forgiving, forgetting, and moving on. Start each of your tomorrows relieved and contented with Forgive Renewing Blend. For Aromatic use.	5 mL	\$45.99	\$34.50	22.00	\$
	60201199	dōTERRA TOUCH FORGIVE™			10 mL	\$28.00	\$21.00	14.50	\$
	60201381	dōTERRA TOUCH™ HOPE		This distinct essential oil blend combines the fresh scent of Bergamot with Ylang Ylang and Frankincense, to produce a blend which uplifts mood and provides a unique aroma for a personalised fragrance.	10 mL	\$26.00	\$26.00	0.00	\$
	3105004	ICE BLUE™	 	Ice Blue™ Athletic Blend is dōTERRA's blend for athletes and active users. Wintergreen, Camphor, Peppermint, Ylang Ylang, Helichrysum, Blue Tansy, Blue Chamomile, and Osmanthus work together for a cooling sensation that will be felt almost immediately. For topical use. This convenient 10 mL roll on combines Ice Blue with Fractionated Coconut oil. For topical use.	5ml	\$56.67	\$42.50	38.50	\$
	60201187	dōTERRA TOUCH™ ICE BLUE			10ml	\$82.00	\$62.00	47.00	\$
	60201384	ICE BLUE™ ROLL ON		Ice Blue™ athletic blend of Wintergreen, Camphor, Peppermint, Ylang Ylang, Helichrysum, Blue Tansy, Blue Chamomile, and Osmanthus are perfect for a soothing massage after a long day of work or after activity.	10 mL	\$113.33	\$85.00	61.00	\$
	60201380	INTUNE™ ROLL ON		IntTune™ focus blend is a proprietary blend of carefully selected essential oils combined, including Patchouli, Frankincense, Lime, Ylang Ylang, Hawaiian Sandalwood and Roman Chamomile. Intune's aroma promotes a sense of focus and delight to the user.	10 mL	\$57.33	\$43.00	39.00	\$
	60200734	LAVENDER PEACE™		Lavender Peace™ is a blend composed of Lavender, Cedarwood, Ho Wood, Ylang Ylang, Marjoram, Roman Chamomile, Vetiver, Vanilla Bean and Hawian Sandalwood, that create a subtle aroma. Apply at bedtime, or add to a warm bath to create the perfect escape with its peaceful, renewing fragrance. For aromatic and topical use.	15 mL	\$54.00	\$40.75	37.00	\$
	3174004	dōTERRA MOTIVATE™	 	dōTERRA Motivate™ Encouraging Blend of mint and citrus essential oils. With its invigorating scent, Motivate helps unleash your creative powers and find the feelings of courage that comes from believing in yourself again. Go ahead and raise the bar - you can do it! Also available in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil. For aromatic and topical use.	5 mL	\$50.00	\$37.50	25.50	\$
	60201200	dōTERRA TOUCH™ MOTIVATE			10 mL	\$32.00	\$24.00	17.00	\$
	60206735	ON GUARD™	 	On Guard™ Protective Blend is one of dōTERRA's most versatile. This proprietary formula of Wild Orange, Clove, Cinnamon, Eucalyptus and Rosemary offers a fragrant, natural and warm scent safe to use on counter tops, or to diffuse in your home. Flavouring use. This convenient 10 mL roll on combines OnGuard™ with Fractionated Coconut oil. For Topical use.	15ml	\$54.33	\$40.75	37.00	\$
	60201209	dōTERRA TOUCH™ ON GUARD™			10ml	\$48.32	\$36.25	23.50	\$
	3158004	ON GUARD® BEADLETS		On Guard™ Beadlets are an easy and convenient way to enjoy On Guard™ Essential Oil Blend. On Guard™ Beadlets provide a flavourful dose of dōTERRA's proprietary blend of Wild Orange, Clove, Cinnamon, Eucalyptus, and Rosemary, all contained in tiny vegetable beadlets that dissolve quickly to invigorate your senses.	125 Beadlets	\$28.68	\$21.50	15.00	\$
	3176004	dōTERRA PASSION™	 	dōTERRA Passion™ Inspiring Blend is a blend of spice and herb essential oils will help you rekindle excitement in your life. Jump out of an airplane, dive into an ocean, or try something really scary. With dōTERRA Passion™, you will find the daring to try something new, as well as discover renewed joy for the current blessings in your life. Also available in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil. For aromatic and topical use.	5 mL	\$86.33	\$64.75	41.50	\$
	60201201	dōTERRA TOUCH™ PASSION			10 mL	\$53.00	\$40.00	28.00	\$
	60201385	PASTTENSE™ ROLL ON		PastTense™ Relaxation Blend is dōTERRA's proprietary blend with the strength of CPTG® essential oils of Wintergreen, Lavender, Peppermint, Frankincense, Cilantro, Marjoram, Roman Chamomile, Basil, and Rosemary. Packaged for convenient application in a roll-on bottle. For topical use.	10 mL	\$31.33	\$23.50	21.50	\$
	3171004	dōTERRA PEACE™	 	dōTERRA Peace™ Reassuring Blend of floral and mint essential oils is a positive reminder you don't have to be perfect to find peace. Slow down, take a deep breath, and reconnect with the composed, collected you. Everything turning out fine begins with believing it will—and a few drops of Peace Reassuring Blend. Also available in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil. For aromatic and topical use.	5 mL	\$58.20	\$43.65	28.35	\$
	60201203	dōTERRA TOUCH™ PEACE			10 mL	\$39.00	\$29.00	20.50	\$
	3106004	dōTERRA PURIFY™		dōTERRA Purify™ Refreshing Blend is designed to replace unpleasant aromas. Its refreshing aroma is cleansing to the senses featuring Lemon, Siberian Fir, Citronella, Lime, Tea Tree, and Cilantro essential oils. For aromatic and topical use.	15 mL	\$36.00	\$27.00	21.50	\$

QTY	CODE	ESSENTIAL OILS		DESCRIPTION	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL
	60205351	SALUBELLE™ ROLL ON		A beautiful blend of powerful essential oils, Salubelle™ Beauty Blend is formulated to help the skin look smooth, radiant and youthful. For Topical use.	10 mL	\$129.33	\$97.00	88.00	\$
	31370004	SMART & SASSY™		dōTERRA's Smart & Sassy™ Active Blend combines pure CPTG® essential oils of Grapefruit, Lemon, Peppermint, Ginger, and Cinnamon essential oils. This blend is a perfect accompaniment to your exercise routine.	15 mL	\$40.67	\$30.50	27.50	\$
	31700004	TERRAARMOUR™		TerraArmour™ Outdoor blend contains powerful essential oils and other plant oils known for their use in the outdoors, a natural way to enjoy the environment. This amazing oil now comes in 15mL, as well as a convenient 30mL spray bottle, which is perfect for diffusing or applying to your arms, legs and neck before going outdoors.	15 mL	\$20.00	\$15.00	10.50	\$
	31600004	TERRAARMOUR™ SPRAY			30 mL Spray	\$41.00	\$31.00	19.00	\$
	31080004	dōTERRA WHISPER™		dōTERRA Whisper™ Blend for Women is a complex and diverse blend that combines with each individual's chemistry to create a uniquely personal fragrance. Each essential oil in the blend provides an inviting aroma of its own, but when combined, these oils offer a distinct scent that intrigues the senses of both the wearer and those passing by. For aromatic use.	5 mL	\$52.00	\$39.00	27.00	\$
	31460004	ZENDOCRINE™		Zendocrine™ Restart Blend is a powerful blend of Tangerine, Rosemary, Geranium, Juniper Berry and Cilantro, which make a great flavour to add to water complementing a cleansing program.	15 mL	\$56.67	\$42.50	27.50	\$
ESSENTIAL OILS - ON GUARD									
	34050004	ON GUARD™ PROTECTING THROAT DROPS		Keep your winter season healthy with the convenience of these throat drops formulated with On Guard™ Protective Blend.	30 Lngs	\$25.33	\$19.00	16.00	\$
	38010004	ON GUARD™ FOAMING HAND WASH		dōTERRA On Guard™ Foaming Hand Wash is a gentle, healthy alternative to harsh soaps that may dry and irritate sensitive skin. On Guard™ Foaming Hand Wash cleans and softens hands while providing an invigorating aroma of essential oils that leaves your hands smelling fresh and citrus clean	Single	\$34.67	\$26.00	23.50	\$
	38030000	FOAMING HAND WASH DISPENSER		The On Guard™ Dispenser holds 236ml of On Guard™ Foaming Hand Wash and is the most convenient way to dispense foam onto hands. The sleek design makes for a subtly beautiful addition to sinks throughout your home and office providing you with On Guard™ protection throughout the day.	Single	\$5.00	\$3.50	0	\$
	38070004	ON GUARD™ FOAMING HAND WASH WITH 2 DISPENSERS		dōTERRA On Guard™ Foaming Hand Wash is a gentle, healthy alternative to harsh soaps that may dry and irritate sensitive skin. On Guard™ Foaming Hand Wash cleans and softens hands while providing an invigorating aroma of essential oils that leaves your hands smelling fresh and citrus clean	Single	\$42.67	\$32.00	23.50	\$
	38140004	ON GUARD™ CLEANER CONCENTRATE		On Guard™ Cleaner Concentrate is designed to be the ideal natural cleaner. Fortified with dōTERRA's proprietary On Guard® Protective Blend of essential oils it's the perfect multi-purpose cleaner.	355 mL	\$24.00	\$18.00	10.00	\$
	38910004	ON GUARD™ NATURAL CLEANSING TOOTHPASTE		dōTERRA's fluoride-free toothpaste, provides the benefits of On Guard™ Protective Blend essential oils while cleansing teeth with gentle polishing agents. On Guard™ Protective Blend's unique cinnamon-mint flavour leaves your breath fresh and clean.	125 g	\$13.67	\$10.25	5.00	\$
	60207969	ON GUARD™ MOUTH WASH		dōTERRA On Guard™ Mouthwash is alcohol-free and formulated to clean teeth and gums, reduce plaque, and promote a healthy-looking mouth when used as part of a hygiene routine that includes brushing and flossing.	473mL	\$28.00	\$21.00	11.00	\$
	39020004	ON GUARD™ LAUNDRY DETERGENT		dōTERRA On Guard™ Laundry Detergent is a unique formulation to maximise the essential oils aroma and efficacy. With 10 mL of dōTERRA On Guard™ essential oil in every bottle of detergent, this laundry detergent has the ability to do up to 64 loads of laundry!	947 mL	\$59.00	\$44.00	23.00	\$
	60203996	ON GUARD™ SANITISING MIST		dōTERRA On Guard™ Sanitising Mist cleanses hands by killing bacteria on the skin through an extremely fine, quick drying mist.	30 mL	\$13.00	\$10.00	6	\$
ESSENTIAL OILS - ACCESSORIES									
	60209198	PETAL DIFFUSER		Small and convenient the doTERRA® Petal Aroma Diffuser has a far-reaching mist that helps deliver the aromatic scent of an essential oil into the air around you quickly. Featuring 2 and 6 hour continuous and 12 hour intermittent (5 min. on, 5 min. off) diffuser settings, optional light setting, ultra-fine mist reaches just over 30 square metres. This simple, 3-piece diffuser is easy and convenient to use.	Single	\$77.00	\$58.00	20.00	\$
	60204002	LUMO DIFFUSER		The Lumo diffuser features a maple wood base and several light setting options inspired by natural elements. The Lumo diffuser can run 2 to 5 hours continuously and 10 hours intermittently.	Single	\$138.00	\$104.00	45.00	\$
	50760000	BLACK 8-VIAL KEYCHAIN		dōTERRA® branded key chain conveniently allows for easy access to your favourite oils on-the-go. Comes with eight, empty, amber 5/8 dram vials.	8 vials	\$10.67	\$8.00	0.00	\$

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	50750000	PURPLE 8-VIAL KEYCHAIN		dōTERRA® branded key chain conveniently allows for easy access to your favourite oils on-the-go. Comes with eight, empty, amber 5/8 dram vials.	8 vials	\$10.67	\$8.00	0.00	\$
	47030004	ESSENTIAL OIL CAP STICKERS (ALL)		Colour-coded and labeled to match each essential oil bottle, these cap stickers allow you to easily identify your dōTERRA® essential oils from the cap.	1 sheet	\$1.33	\$1.00	0.00	\$
dōTERRA SPA									
	60200711	CITRUS BLISS™ HAND LOTION		The sweet, familiar scent of Citrus Bliss™ essential oil gives this lotion its' refreshing and uplifting aroma. This non-greasy formula absorbs quickly, leaving the skin looking soft, smooth and moisturised. It comes in a convenient 75mL tube, which is perfect for travel or to keep in your hand bag.	75 mL	\$15.00	\$11.00	5.50	\$
	60202184	SPA ROSE LOTION		This light, alluring lotion combined with Rose essential oil promotes smooth, beautiful skin, and leaves hands soft, supple and nourished. The most special part of this product, however, is that the total \$26 purchase price is donated to dōTERRA's Healing Hands Foundation, dōTERRA's registered non-profit organisation that offers hope to millions around the world through it's commitment to improving lives by partnering with organisations that offer hope.	100 mL	\$26.00	\$26.00	0.00	\$
	37490004	DETOXIFYING MUD MASK		A mud mask infused with essential oils, earth clays, purifying minerals and skin nurturing botanicals. Apply an even layer to your face, neck and décolletage to help reduce the appearance of pores, fine lines and wrinkles.	113.4 g	\$33.00	\$25.00	13.50	\$
	60208036	HYDRATING BODY MIST WITH BEAUTIFUL BLEND		Hydrating Body Mist combines the aromatic benefits our Beautiful essential oil blend and the skin moisturising properties of coconut, sunflower, and passion fruit to help improve overall appearance, for healthy-looking and radiant skin. The Beautiful essential oil blend of Lime Peel, Bergamot, Osmanthus Flower and Frankincense is an uplifting and energising aroma to be enjoyed in a convenient Body mist.	125mL	\$49.33	\$37.00	25	\$
	60200735	EXFOLIATING BODY SCRUB		This indulgent body scrub gently exfoliates and polishes the skin. Containing Wild Orange and Grapefruit essential oils to cleanse the skin and Ginger essential oil for its' ability to soothe and warm the skin, this body scrub gently exfoliates and softens the skin.	226 g	\$41.00	\$31.00	16.50	\$
	60210485	MOISTURISING BATH BAR		An uplifting and energising essential oil infused moisturising bath bar combining dōTERRA's essential oils and Jojoba seed oil to cleanse and moisturise.	113 g	\$16.00	\$12.00	6.00	\$
	60211036	LAVENDER PEACE® BATH BAR		The Lavender Peace™ Bath Bar provides a unique feel, lather, aroma and cleansing experience. Unlike regular soaps which may contain harsh surfactants, this bath bar with naturally derived ingredients leaves skin feeling clean, smooth and soft.	113 g	\$13.00	\$10.00	6.60	\$
	37460004	REFRESHING BODY WASH		An energising, essential oil infused body wash that provides a rich cleansing and aromatic spa experience. It glides across the skin without stripping the skin of its natural oils and leaves it feeling clean, smooth and fresh.	250 mL	\$29.00	\$22.00	11.00	\$
	60200731	REPLENISHING BODY BUTTER		dōTERRA body butter provides an intensely aromatic spa experience. The combination of shea and cocoa seed butters are known for their ability to deeply moisturise the skin, whilst the Jojoba seed oil is quickly absorbed to help moisturise. This body butter also contains Avocado oil which provides essential fatty acids to nourish and soften the skin.	198 g	\$37.00	\$28.00	17.00	\$
	60200294	LIP BALM ORIGINAL		dōTERRA's Lip Balm Original is a natural formula containing plant oils, botanicals, and essential oils to hydrate and soothe lips while delivering the unique scent and taste of essential oils. This extra-moisturising lip balm contains coconut, moringa seed, and avocado oils along with beeswax to glide easily across the lips, leaving behind deep hydration that lasts throughout the day.	4.5 g	\$11.00	\$8.50	5.00	\$
	60200732	LIP BALM HERBAL		This extra-moisturizing lip balm contains coconut, moringa seed, avocado oils. Our Herbal Lip Balm contains Lemon Verbena, Marjoram, and Spearmint essential oils.	4.5 g	\$11.00	\$8.50	5.00	\$
	60200733	LIP BALM TROPICAL		This extra-moisturizing lip balm contains coconut, moringa seed, avocado oils. Experience the scents of paradise with Ylang Ylang, Clementine, and Lime essential oils found in our Tropical Lip Balm.	4.5 g	\$11.00	\$8.50	5.00	\$
	60202010	LIP BALM VARIETY PACK		dōTERRA Spa lip balm hydrates and soothes the skin while delivering the unique scent and taste of essential oils. Each lip balm contains a select blend of essential oils that provides a unique sensory experience with moisturisers to help improve how your lips look and feel.	3 Pack	\$29.00	\$22.00	10.00	\$
	60200341	SPA HAND & BODY LOTION		Indulge your skin in dōTERRA SPA Hand & Body Lotion—a fragrance free, light, non-greasy formula that contains essential oils and moisturising plant extracts. This lightweight lotion absorbs quickly to leave skin feeling silky soft and smooth. Pair with essential oils, to allow you to create a personalised aromatic experience from head to toe.	200 mL	\$32.00	\$24.00	14.50	\$
	60201998	SPA HAND & BODY LOTION 3-PACK			3 Pack	\$81.00	\$61.00	34.00	\$
PERSONAL CARE - ESSENTIAL SKIN CARE									
	60203671	ANTI-AGEING EYE CREAM		dōTERRA Essential Skin Care Anti-Ageing Eye Cream combines essential oils of Frankincense, Ylang Ylang and Blue Tansy to target the sign of ageing around the delicate eye area, helping to reduce the appearance of fine lines and wrinkles over time. The unique rollerball applicator cools and soothes under-eye skin helping reduce the appearance of puffiness and dark circles.	15ml	\$88.00	\$66.00	50.00	\$

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	60203587	ANTI-AGEING MOISTURISER		dōTERRA Essential Skin Care Anti-Ageing Moisturiser combines cutting edge ingredients with the essential oils of Lavender, Jasmine, Geranium and Frankincense to moisturise and soften skin while providing anti-ageing benefits. It contains ingredients that hydrate the skin, helping reduce the appearance of wrinkles.	50ml	\$68.00	\$51.00	39.00	\$
	60203673	BRIGHTENING GEL		dōTERRA Essential Skin Care Brightening Gel contains essential oils of Bergamot, Juniper Berry and Melissa, combined with natural extracts, vitamins and cutting edge ingredient technologies brighten and even skin tone appearance	30ml	\$68.00	\$51.00	39.00	\$
	60203589	FACIAL CLEANSER		dōTERRA Essential Skin Care Facial Cleanser contains Tea Tree and Peppermint essential oils. These oils are known for their ability to cleanse and tone skin and support a healthy looking complexion.	118ml	\$32.00	\$24.00	18.00	\$
	60203674	HYDRATING CREAM		dōTERRA Essential Skin Care Hydrating Cream is packed with emollient rich ingredients and probiotics to provide intense hydration to the skin, helping reduce the appearance of fine lines and wrinkles and aiding with skin beauty for suppler, younger looking skin.	48g	\$68.00	\$51.00	39.00	\$
	60203672	INVIGORATING SCRUB		Experience fresh, renewed skin with dōTERRA Essential Skin Care Invigorating Scrub. Grapefruit and Peppermint essential oils make exfoliating a refreshing, aromatic experience.	70g	\$36.00	\$27.00	20.50	\$
	60203588	PORE REDUCING TONER		Formulated to visibly reduce the appearance of pores, dōTERRA Essential Skin Care Pore Reducing Toner contains essential oils of Lavender, Ylang Ylang and German Chamomile to calm sensitive skin while innovative fruit and plant extracts tone and balance the skin, increase hydration, and support a healthy looking complexion.	118ml	\$37.00	\$28.00	21.00	\$
	60203670	TIGHTENING SERUM		Featuring essential oils of Frankincense, Hawaiian Sandalwood and Myrrh, dōTERRA Essential Skin Care Tightening Serum is scientifically formulated to reduce the appearance of fine lines and wrinkles to promote skin hydration.	30ml	\$97.00	\$73.00	55.00	\$
	60207038	ANTI-AGEING KIT		dōTERRA Essential Skin Care Anti-Ageing skin care kit contains the Anti-Ageing Moisturiser, Facial Cleanser, Tightening Serum and the Anti-Ageing Eye Cream. Designed to help keep skin looking young and vibrant and help reduce the future visible signs of normal ageing.	Single	\$266.00	\$200.00	150.00	\$
	60207034	DAILY SKIN ROUTINE		dōTERRA's Daily Skin Routine kit contains dōTERRA Essential Skin Care Essential Skin Care Cleanser, Toner, Hydrating Moisturiser and Invigorating Scrub. Designed for daily use to help support a healthy looking complexion.	Single	\$160.00	\$120.00	85.00	\$
	60207035	ESSENTIAL SKIN CARE KIT		dōTERRA's Essential Skin Care Kit is a family of skin care products designed to maximise the power of essential oils in helping to keep your skin feeling and looking young, healthy and gorgeous. It consists of the Anti-Ageing Eye Cream, Hydrating Cream, Anti-Ageing Moisturiser, Invigorating Scrub, Brightening Gel, Pore Reducing Toner, Facial Cleanser and the Tightening Serum.	Single	\$406.00	\$305.00	224.00	\$
	49420004	HD CLEAR™ FOAMING FACE WASH		HD Clear™ Foaming Face Wash contains plant extracts known to improve the look and feel of skin. HD Clear Foaming Face Wash thoroughly cleanses skin with Tea Tree, Eucalyptus, Geranium, Litsea, and Ho Wood. It contains amino acids to hydrate and soothe skin of all ages.	50 mL	\$41.33	\$31.00	28.00	\$
	60201383	HD CLEAR™ TOPICAL BLEND ROLL ON		Formulated with Black Cumin Seed Oil and CPTG® essential oils, this formula can be applied to targeted areas on the face and body. HD Clear™ Topical Blend promotes a clear, smooth looking complexion for skin of all ages.	10 mL	\$41.00	\$31.00	23.50	\$
	49410004	HD CLEAR™ FACIAL LOTION		HD Clear™ Facial Lotion improves the appearance of skin texture, provides optimal hydration, and promotes a clear looking complexion. It contains Tea Tree, Eucalyptus, Geranium, Ho Wood, and Litsea essential oils to keep skin free of impurities throughout the day.	50 mL	\$71.34	\$53.50	37.50	\$
	37400004	VERÁGE® SALUBELLE™ HYDRATING SERUM		Experience the powerful Salubelle® blend of essential oils together in a hydrating serum along with plant extracts for smoother, more youthful-looking skin.	15 mL	\$128.00	\$96.00	73.00	\$
	37380004	VERÁGE® CLEANSER		Healthy smooth skin begins with Veráge® Cleanser. This all natural gel cleanser purifies skin for a fresh, youthful-looking complexion. Infused with essential oils of Wild Orange, Tea Tree, and Basil to gently cleanse and lift away impurities.	60 mL	\$45.33	\$34.00	24.50	\$
	37390004	VERÁGE® TONER		Veráge® Toner combines essential oils with nourishing plant extracts to hydrate and refresh the skin while invigorating the sense for an energising boost and glowing complexion. essential oils of Ylang Ylang, Palmarosa, Cypress, and Coriander tone and balance skin.	50 mL	\$40.00	\$30.00	21.50	\$
	37410004	VERÁGE® MOISTURISER		Veráge® Moisturiser combines the essential oils with plant extracts for deep hydration and skin nourishment. This light, non-greasy moisturiser is formulated with essential oils of Jasmine, Geranium, Sea Buckthorn Berry, and Juniper Berry.	30 mL	\$50.66	\$38.00	28.00	\$
	42690004	VERÁGE® SKIN CARE COLLECTION		A collection that brings together Veráge® Cleanser, Toner, Salubelle® Hydrating Serum, and Moisturizer for beautiful, healthy skin.	4 Pack	\$133.33	\$100.00	75.50	\$

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PERSONAL CARE - SALON ESSENTIALS HAIR CARE									
	36220004	PROTECTING SHAMPOO		dōTERRA Salon Essentials® Smoothing Conditioner is a professional formula of conditioning emollients, botanical extracts, and naturally derived proteins that leave hair looking luminous and healthy. It contains essential oils to revitalise the appearance of your hair for a smooth, finished look.	250ml	\$34.67	\$26.00	21.50	\$
	36240004	SHAMPOO 2 PACK			2 Pack	\$44.00	\$33.00	21.50	\$
	36230004	SMOOTHING CONDITIONER		dōTERRA Salon Essentials® Smoothing Conditioner is a professional formula of conditioning emollients, botanical extracts, and naturally derived proteins that leave hair looking luminous and healthy. It contains essential oils to revitalise the appearance of your hair for a smooth, finished look.	253.5g	\$40.67	\$30.50	25.50	\$
	36250004	CONDITIONER 2 PACK			2 Pack	\$54.67	\$41.00	27.00	\$
	36260004	SHAMPOO & CONDITIONER PACK		dōTERRA Salon Essentials® Protecting Shampoo and Smoothing Conditioner come together for clean, beautifully smooth hair. Enjoy the two together for a discounted price.	2 Pack	\$52.00	\$39.00	26.00	\$
	60202475	FAMILY SIZE PROTECTING SHAMPOO		dōTERRA Salon Essentials® Protecting Shampoo is a professional formula with an uplifting combination of CPTG® essential oils of Wild Orange and Lime, gentle cleansers, and botanicals. Light moisturisers leave hair salon soft and touchable. This 946mL bottle is perfect for use by the whole family.	946 mL	\$89.00	\$67.00	40.00	\$
	60202472	FAMILY SIZE SMOOTHING CONDITIONER		dōTERRA Salon Essentials® Smoothing Conditioner is a professional formula of essential oils, emollients, botanical extracts, and natural proteins that provide powerful hydration and nutrient-rich ingredients for a smooth and finished look. This 946mL bottle is perfect for use by the whole family.	946 mL	\$98.00	\$74.00	45.00	\$
	60200373	ROOT TO TIP SERUM		dōTERRA Salon Essentials® Root to Tip Serum is a light-weight salon professional formula infused with Lavender, Peppermint, Marjoram, Cedarwood, Lavandin, Rosemary, Niaouli, and Eucalyptus essential oils and protective lipids to promote beautiful hair and a moisturized scalp.	30 mL	\$56.67	\$42.50	37.00	\$
PERSONAL CARE									
	60110004	CORRECT-X®		Cedarwood, Lavender, Tea Tree, Frankincense and Helichrysum—all CPTG® essential oils known to help the skin. This multi-purpose, all-natural ointment helps keep the skin clean while recovering from distress. Correct-X® provides a moisture barrier that helps protect while simultaneously hydrating the skin.	Single	\$23.99	\$18.00	9.50	\$
	60209185	COPAIBA SOFTGELS		Produced from the resin of Brazilian Copaisera Lansdorffii. Copaiba oil has traditionally been used in Western Herbal medicine to support general health & wellbeing, urinary tract health and to relieve burning sensation upon urination associated with medically diagnosed cystitis. ALWAYS READ THE LABEL. USE ONLY AS DIRECTED. IF SYMPTOMS PERSIST, TALK TO YOUR HEALTH PROFESSIONAL.	60 Softgels	\$62.67	\$47.00	33.00	\$
	60202287	DDR PRIME™ SOFTGELS		DDR Prime™ Softgels can be used to help maintain and support general health and wellbeing. These Softgels contain Clove oil (Syzygium aromaticum) which is traditionally used in Western herbal medicine to relieve symptoms of indigestion and dyspepsia. ALWAYS READ THE LABEL. USE ONLY AS DIRECTED. IF SYMPTOMS PERSIST, TALK TO YOUR HEALTH PROFESSIONAL.	60 Softgels	\$89.33	\$67.00	51.00	\$
	60200486	EASY AIR™ VAPOUR STICK		The natural formula of this vapour stick glides on the skin with ease and includes the power of Easy Air™ essential oil blend which can be felt immediately, providing both topical and aromatic benefits. Enjoy the convenience, quick absorption, and smooth application of Easy Air™ Vapor Stick.	Single	\$20.00	\$15.00	5.50	\$
	35460004	EASY AIR™ CLEAR DROPS		dōTERRA's Easy Air™ Clear Drops are a combination of essential oils which help maintain clear airways and aide breathing. They make it more convenient to enjoy the benefits of Easy Air™, Thyme, Cardamom, Eucalyptus, Lemon and Peppermint essential oils.	30 Lzngs	\$28.68	\$21.50	8.50	\$
	37420004	ESSENTIAL OIL DEODORANT		An all natural formula infused with Cypress, Tea Tree, Cedarwood, and Bergamot essential oils to create an effective, odour fighting product for both men and women. Known for their protective and skin-nourishing properties, beeswax and coconut oil make this unique formula glide on easily for a smooth application.	Single	\$20.00	\$15.00	5.50	\$
	38900004	ICE BLUE™ RUB		dōTERRA's Ice Blue Rub™ is a rich, topical cream infused with the Ice Blue Soothing Blend in a proprietary blend of natural plant extracts commonly applied to muscles and joints. Ice Blue Rub™ is an essential addition to your bathroom cabinet or gym bag.	120 mL	\$51.00	\$38.00	31.00	\$
	60201778	dōTERRA LIFELONG VITALITY PACK™		As one of dōTERRA's most popular products, dōTERRA Lifelong Vitality Pack™ is full of essential nutrients, metabolism benefits, and powerful antioxidants designed to help promote energy, health, and lifelong vitality.	3 Pack	\$153.00	\$115.00	60.00	\$
	60201022	XEO MEGA®		dōTERRA xEO Mega® Essential Oil Omega Complex is a unique formula of CPTG essential oils and a proprietary blend of marine and land-sourced omega fatty acids. Fish oils help support the health and function of the brain, cardiovascular & nervous systems.	120 Softgels	\$105.00	\$79.00	55.00	\$
	60201023	MICROPLEX VMz™		dōTERRA Microplex VMz™ represents the gold standard in vitamin and mineral supplementation. It also contains the dōTERRA tummy tamer blend of Peppermint, Ginger and Caraway seed botanical extract.	120 Veggie Caps	\$84.00	\$63.00	44.00	\$
	60201024	ALPHA CRS®+		dōTERRA Alpha CRS®+ Cellular Vitality Complex is a proprietary formula combining natural botanical and nutrients involved in the production of energy within the body. It is formulated with Coenzyme Q10, Alpha lipoic acid and the polyphenol, resveratrol, known for antioxidant activity.	120 Veggie Caps	\$148.00	\$111.00	78.00	\$

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KITS - ENROLMENT KITS									
	40490004	FAMILY ESSENTIALS & SMART & SASSY™ ENROLMENT KIT		The Essential Collection Kit is a collection of ten nurturing essential oils, including six single oils and four blends. Includes 5 ml bottles of Lavender, Lemon, Peppermint, Tea Tree, Oregano, Frankincense, Ice Blue™, Easy Air™, DigestZen™, On Guard™ and Smart & Sassy™.	Single	\$232.00	\$174.00	113.00	\$
	40990004	OIL SHARING ENROLMENT KIT		This kit contains ONE BOTTLE OF EACH: Oregano, Lavender Peace™, Elevation®, Citrus Bliss™, Cilantro and Grapefruit. (15 mL) TWO BOTTLES OF EACH: Frankincense, Wild Orange, AromaTouch®, Balance, PastTense™ (10 mL) and Smart & Sassy™. THREE BOTTLES OF EACH: Lemon, Tea Tree, Peppermint, DigestZen™, Lavender, Easy Air™, On Guard™ and Ice Blue™ (5 mL). - Petal Diffuser - Cap Stickers For Common Oils (5 Sheets) - Fractionated Coconut Oil (4 Oz) - Sample Keychain 8-Vial (Black) - Wellness Advocate™ Introductory Packet & Enrolment	Single	\$1,853.00	\$1,390.00	1049.50	\$
	41180004	HOME ESSENTIALS ENROLMENT KIT (AUS)		Including Lavender, Easy Air™, DigestZen™, On Guard™, Frankincense, Tea Tree, Lemon, Oregano, Peppermint and Ice Blue™ (5mL) as well as a Petal Diffuser, this is the perfect kit for those of you starting out on your dōTERRA journey.	Single	\$440.00	\$330.00	235.00	\$
	20610004	DAILY USAGE ENROLMENT KIT		The daily usage kit is the perfect companion to assist with wellness goals and to help boost vitality. Consisting of a range of products for daily use, this kit will provide an effective overall insight into incorporating dōTERRA products into your daily life. This kit contains Smart & Sassy™, Balance, Citrus Bliss™, Elevation® (15ml), PastTense™ (10ml), DDR Prime® Soft Gel, Fractionated Coconut Oil (115ml), Salon Essentials Protecting Shampoo, Salon Essentials Smoothing Conditioner, On Guard™ Toothpaste, On Guard™ Cleaner Concentrate, Ice Blue™ Rub, Petal Diffuser, AU dōTERRA Wellness Advocate™ Introductory Pack, Essential Collection Kit and Enrolment pack.	Single	\$799.34	\$599.50	400.00	\$
	20620004	AROMATOUGH® PRO ENROLMENT KIT		The AromaTouch® technique provides one of the most effective ways to use the essential oils on the body. With this enrolment kit, you will experience a variety of essential oils that can also be used for the AromaTouch® technique. This kit contains Balance, Tea Tree, Wild Orange, On Guard®, Lavender, AromaTouch®, Peppermint (15ml), Ice Blue™ (5ml), Fractionated Coconut Oil and Wellness Advocate™ Introductory Packet & Enrolment*	Single	\$322.66	\$242.00	170.00	\$
	21310004	dōTERRA EMOTIONAL AROMATHERAPY™ ENROLMENT KIT		With six proprietary essential oil blends representing common categories of emotional well-being, the dōTERRA Emotional Aromatherapy System makes emotional aromatherapy easy and accessible for anyone dealing with common negative emotions. This kit contains 5 mL bottles of Motivate, Cheer, Passion, Forgive, Console and Peace and a Petal Diffuser.	Single	\$413.34	\$310.00	148.50	\$
	21420004	dōTERRA TOUCH™ ENROLMENT KIT		The dōTERRA Touch™ Kit combines the essential oil experience, with the goal of protecting sensitive skin. This kit contains Lavender Touch, DigestZen™ Touch, Frankincense Touch, Tea Tree Touch, Easy Air™ Touch, On Guard™ Touch, Oregano Touch, Ice Blue™ Touch, Peppermint Touch, On Guard™ Beadlets, Peppermint Beadlets, Wellness Advocate™ Introductory Packet & Enrolment packet.	Single	\$400.00	\$300.00	154.50	\$
	60201019	NATURE'S SOLUTION ENROLMENT KIT		This kit includes 15mL bottles (unless otherwise stated) of: DigestZen™, dōTERRA Purify™, Tea Tree, Oregano, AromaTouch®, Frankincense, Lavender Peace™, Easy Air™, Citrus Bliss™, Lavender, Lemon, Peppermint, Smart & Sassy™, Lemongrass, On Guard™, PastTense™(10mL), ClaryCalm™ (10mL), Ice Blue™ (5mL), Ice Blue Rub™, Correct X®, Fractionated Coconut Oil, Easy Air Vapour Stick, Petal Diffuser, Wooden Box, On Guard™ Cleansing Toothpaste, On Guard™ Foaming Hand Wash (with 2 dispensers), On Guard™ Beadlets, Introductory Packet & Enrolment packet.	Single	\$845.00	\$635.00	400.00	\$
	60211826	ACTIVE SPORTS WELLNESS BOX ENROLMENT KIT		Designed with the serious athlete in mind, together with the novice and everyone in between! Beautifully boxed in vibrant colourful packaging that can be recycled or repurposed (how amazing will they look in your product displays, or for carrying your oils to classes)! This Wellness Box contains an Ice Blue Rub, Peppermint Beadlets, 15 ml bottles of Copaiba , Eucalyptus, Lemongrass, Wintergreen 5ml bottle of Motivate and Fractionated Coconut Oil	Single	\$258.67	\$194.00	125.00	\$
	60211827	BEDTIME BLISS WELLNESS BOX ENROLMENT KIT		Satisfy your craving for a restful night's sleep! The Bedtime Bliss enrolment kit contains Lavender Peace, Peach Touch, Balance, Cedarwood, Vetiver and Fractionated Coconut Oil so you can drift off in peace!	Single	\$229.33	\$172.00	125.00	\$
	60211829	GOURMET COOKING WELLNESS BOX ENROLMENT KIT		To all of our essential oil chefs out there, it's your time to shine! We've combined what you need to cook up a storm in the kitchen into one specially designed little blue box! Our Gourmet Cooking Wellness Box contains Rosemary 15mL, Ginger 15mL, Black Pepper 5mL, Cinnamon 5mL, Basil 15mL, Fennel 15mL and Lime 15mL to meet your culinary needs!	Single	\$245.33	\$184.00	125.00	\$
	60211828	SEASONAL ESSENTIALS WELLNESS BOX ENROLMENT KIT		The seasons are changing, leaves are beginning to fall, and you're starting to wonder how you're going to get through the cooler months! We've combined all your favourite products into our Seasonal Essentials Wellness Box so you're ready to brave the change in Season!	Single	\$246.66	\$185.00	129.00	\$
KITS - COLLECTIONS									
	60205634	INTRODUCTORY KIT		The Introduction to Essential Oils Kit includes a 5 ml bottle of dōTERRA's Lavender, Lemon, and Peppermint essential oils and a few suggested uses.	Single	\$35.00	\$26.50	16.50	\$
	32190004	INTRODUCTORY KIT 6 PACK			6 Pack	\$205.33	\$154.00	111.00	\$
	32680004	MOOD MANAGEMENT KIT		The Mood Management Kit features four of our popular emotive oils. Featuring Balance, Citrus Bliss™, Lavender Peace™ and Elevation® for an uplifting mood.	4 Pack	\$165.33	\$124.00	101.50	\$
	60205396	YOGA COLLECTION		An exclusive trio of essential oil blends designed by dōTERRA for the yogi in you. Anchor, Ascend, and Affirm are the perfect blends to enhance your life and yoga practice. These blends provide aromas to steady, center, and enlighten your spirit through every breath while strengthening and stretching your body.	Single	\$102.00	\$77.00	56.00	\$

QTY	CODE	ESSENTIAL OILS		DESCRIPTION	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL
	60205754	FAMILY ESSENTIALS KIT		The Essential Collection Kit is a collection of ten nurturing essential oils, including six single oils and four blends. Includes 5 ml bottles of Lavender, Lemon, Peppermint, Tea Tree, Oregano, Frankincense, Ice Blue™, Easy Air™, DigestZen™, and On Guard™.	Single	\$216.67	\$165.50	125.50	\$
	60201344	dōTERRA TOUCH™ KIT		Featuring nine of our most popular oils in a base of Fractionated Coconut Oil, this convenient kit includes 10mL oils of Lavender, Tea Tree, Oregano, Frankincense, Peppermint, Ice Blue™, On Guard™, DigestZen™ and Easy Air™.	Single	\$333.33	\$250.00	152.50	\$
	60205728	dōTERRA EMOTIONAL AROMATHERAPY™ KIT		This kit is a revolutionary organisation of aromatic plant families around a continuum of emotions for a simple, profound approach to using fragrant essential oils in emotional aromatherapy applications. Containing six proprietary 5 mL blends with powerful aromas that can uplift your senses and brighten moods.	Single	\$346.67	\$260.00	158.00	\$
	60201175	dōTERRA EMOTIONAL AROMATHERAPY™ TOUCH KIT		The dōTERRA Emotional Aromatherapy™ System makes emotional aromatherapy easy and accessible for anyone dealing with common negative emotions. This kit contains 10 mL roll on bottles of Motivate, Cheer, Passion, Forgive, Console and Peace, combines with fractionated coconut oil.	Single	\$260.00	\$160.00	112.00	\$
	32170004	FIVE FAVES PACK (LRP ONLY)		15 mL bottles of Lavender, Lemon, Tea Tree, Peppermint, and On Guard®	Single	\$165.33	\$124.00	107.50	\$

SALES TOOLS

	60207275	LIVE BROCHURE		The Live brochure is a great resource which explains the dōTERRA® model, and will assist you in starting your dōTERRA® journey. It explains how to use the essential oils, where they are sourced, and how dōTERRA® works.	10 Pack	\$9.00	\$9.00	00.00	\$
	60207279	SHARE BROCHURE		The Share brochure outlines how you can share the essential oils through classes and team participation. It explains how to plan, prepare and run a class, and provides resources to assist you in sharing your essential oil experience with your attendees.	10 pack	\$9.00	\$9.00	00.00	\$
	60207139	BUILD BROCHURE		The Build brochure is an effective tool to assist with building your dōTERRA® business. It provides the hints and tips you need to build and thrive in dōTERRA®, and guides you through this process.	10 Pack	\$9.00	\$9.00	00.00	\$
	60207271	LAUNCH BROCHURE		The Launch Guide gives you the tools and knowledge you need to successfully launch your dōTERRA® business and reach Elite rank.	10 Pack	\$15.00	\$15.00	00.00	\$
	60207273	LEAD BROCHURE		In this guide, you will learn how to lead by extending love and support through mentoring and training.	10 Pack	\$30.00	\$30.00	00.00	\$
	60207277	MULTIPLY BROCHURE		Use the tools and skills presented in this guide to help you navigate your path to Diamond.	10 Pack	\$30.00	\$30.00	00.00	\$
	60207281	TRAIN BROCHURE		The Train guide will help you prioritise your time, master teaching, and nurture your team.	10 Pack	\$30.00	\$30.00	00.00	\$
	49140004	EMPOWER KIT		The Empower Kit is a useful business tool designed to assist you in running a Natures Solutions class. It contains 30 x booklets including; class outline, price list and Wellness Advocate Agreement form as well as 32 x event invitations shrink wrapped in a neat package. You will also receive a 10 pack of 5mL Wild Orange essential oils to use in any way you choose.	30 Pk	\$40.00	\$30.00	00.00	\$
	60212302	AU/NZ Product Guide		dōTERRA Australia & New Zealand product guide	Single	\$4.00	\$3.35	00.00	\$

AU OTG SHIPPING

CARRIER	FLAT RATE SHIPPING FEE
STANDARD	\$7.95 (AUD)
ROAD EXPRESS	\$9.95 (AUD)
AIR EXPRESS	\$17.95 (AUD)

All pricing in AUD.

*Shipping and tax will be calculated by dōTERRA.
†Shipments will be sent by ground transportation unless otherwise specified.

[] Credit Card On File

[] Cash Cash/Amount \$ _____

[] Credit Card Type _____ # _____

Exp. _____ Signature _____