

## You have choices!

#### **Conventional Approach**

- · Managing symptoms
- · Side effects
- $\cdot$  \$6.5 trillion per year spent on global healthcare
- · Reactive mentality

#### **VS**

#### **Holistic Approach**

- · Addressing body's needs
- Extracted from plants
- · Emphasis on overall health & wellbeing
- Proactive mentality

## What are essential oils?

- · Nature's defence mechanism for plants.
- · Pure extracts from plants (5-7 times more powerful than herbs); extracted to support.



· Root cause focus, affordable and an alternative to synthetic approaches; only a few cents per drop.







## Why doTERRA® essential oils?

Partnerships with small scale farmers and distillers, creating stable incomes for families around the world

**cō·impact** 

#### Sustainably Sourced Quality Unmatched

Raw materials sourced from over 45 countries, grown and harvested in their natural habitats.



#### **Purity Guaranteed**

Certified Pure Tested Grade® ensures dōTERRA's oils are free from fillers, harmful contaminants, adulteration or synthetics.



#### **Transparency**

Stringent third-party testing is completed on each test batch, with test results published to the public for peace of mind.

#### **Global Impact**

The doTERRA Healing Hands Foundation® works to promote sustainable change by supporting initiatives that alleviate extreme poverty, improve quality of life, and ensure basic human rights.



100% of the purchase price from Rose Lotion and Hope Touch sales is donated to doTERRA Healing Hands Foundation AUNZ.

## How to use essential oils.



#### AROMATICALLY\*

**Diffuse or inhale:** Traditionally used in Western herbal medicine and aroma therapy, dōTERRA® Peppermint oil can help support mental function & reduce symptoms related to mild head tension and mild digestive symptoms.



- Add 3-4 drops in a vaporiser and inhale deeply
- Add 3-4 drops to hot water and inhale deeply
- Add 5 drops onto a tissue, hold near the nose & inhale Use up to 3 times per day.

dōTERRA® Peppermint Inhale for a midday pick me-up.

\*ALWAYS READ THE LABEL. USE ONLY AS DIRECTED. IF SYMPTOMS PERSIST PLEASE SEE YOUR DOCTOR /HEALTHCARE PROFESSIONA



#### TOPICALLY

Apply to affected areas for:

- Cool & comforting
- Ease tension headaches
- · Tired & sore muscles

Ice Blue® Apply with carrier oil to joints & musc



#### **FOOD FLAVOURING**

Diffuse or add to water to:

- Create a refreshing beverage
- Curb snack cravings
- · Natural cleaning alternative

Lemon Add 1-2 drops to your water or teas.

## Supporting your needs.

dōTERRA's range of essential oils and products allows you to be empowered in every area of your life.

On a scale of 1-10, how would you rate your wellness needs? (Please circle)

	1	2	3	4	5	6	7	8	9	10	Seasonal Support
	1	2	3	4	5	6	7	8	9	10	Sleep Support
5	1	2	3	4	5	6	7	8	9	10	Body Discomfort
	1	2	3	4	5	6	7	8	9	10	Mental & Emotiona
	1	2	3	4	5	6	7	8	9	10	Mood Support
	1	2	3	4	5	6	7	8	9	10	Mindful Eating
	1	2	3	4	5	6	7	8	9	10	Energy & Vitality

Additional Support

## Your home essentials.\*



#### döTERRA DigestZen®

- Water or food flavouring.
- Promote a feeling of satisfaction after eating.
- Diffuse before travelling for a calming aroma.



#### dōTERRA Easy Air®

- Inhale for feelings of relaxation & clearer breathing.
- Diffuse to promote a restful night's sleep.
- Diffuse or inhale during times of seasonal threats



#### Fractionated Coconut Oil

- doTERRA Fractionated Coconut Oil (FCO) is a carrier oil that readily absorbs into the skin, making it an ideal oil for topical delivery.
- · Its feather-light emollient effect provides a soothing barrier without clogging pores, leaving the skin feeling silky smooth
- Fractionated Coconut Oil is completely soluble with all essential oils and is colourless, odourless & will not stain.



#### Frankincense

- Relax & restore.
- Re-focus & re-centre and create a peaceful, meditative space.
- Alleviate rough & sore skin.



#### Lavender

- Calm anxiety & quieten your mind.
- Prepare for a restful night's sleep.
- Create a calm & tranquil atmosphere.





# **Tea Tree**

- Cools & cleanses.
- Contains compounds known to naturally repel insects.
- Alternative to traditional cleaners.

Home Essentials Starter Pack



#### dōTERRA On Guard®

- Support against environmental & seasonal threats.
- Refreshing aroma helps to create a cleansing & uplifting environment.
- Refreshing & clean scent.



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Oregano

- · Rich in antioxidants.
- Popular cooking spice & ideal substitute in recipes.
- Due to high levels of carvacrol, may have antimicrobial properties



## How to get started.

#### Wholesale Customer

25% discount below retail price with a \$35 membership fee.

#### Wellness Advocate

Access the same 25% benefits, and be rewarded for referring others to try doTERRA.

#### **Emotional Wellness**



#### Family Essentials



## Live - Enjoy the Products

Experience better health for you and your loved ones.

Expand your knowledge of natural solutions.



#### **Share - With Friends & Family**

Help others find plant-based solutions for their wellness needs.

Get your products paid for every month



### **Build** - Earn Income

Impact other's lives and make a difference in the world.

Generate, replace or exceed your current income and create freedom in your life.



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